



Rakan Aown

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"Do not wait; the time will never be 'just right'. Start where you stand, and work with whatever tools you may have at your command, and better tools will be found as you go along." - Napoleon Hill

Mission Statement

To provide business owners and professionals the opportunity to earn more, work less and have more fun. Utilizing proven strategies and methodologies, listening to your needs and working with you - the business owner - we will partner together to take you to the next level of your success.

Specialties

An unbiased business confidant that provides creative business solutions targeting those key areas in your business that require effective, results oriented support. Some areas may include:

- Business and Sales Revitalization
- Leadership and Team Development
- Operational Effectiveness
- Expand Core Competencies

My primary focus will be to understand your goals, build on your accomplishments and revitalize your entrepreneurial spirit to further enhance your quality of life and envision your future potential.

My Experience

Background

I am an independent business owner, entrepreneur, senior sales executive, coach and mentor. I bring over 16 years of professional sales, consulting and management experience to the ACTION team. My success has come by uncovering solutions for Clients ranging from small business to Fortune 500 companies, within industries such as Transportation, Manufacturing, Oil & Gas, IT, Retail and the Medical Professional Industry. These successes have also been highlighted through the recognition and accolades received by customers and peers within my industry.

Corporate

My foundation of business knowledge was established through employers such as Quebecor World, Bell, Sprint Canada, Toshiba and as a Business owner & Entrepreneur. During my career, I have helped open new territories in highly competitive areas and have led numerous teams to success in the areas of sales, management, team building and consulting. My career and learning experience was accelerated when I was transferred to Calgary from Toronto to help establish Sprint's expansion into the telecommunications market in the early 1990's. I helped lead a sales force who, in their first year of operation, quickly became the number 1 office in the country.

Building on this success, I was recruited to Bell Canada to help open the market for Bell's entrance into the west. Helping Calgary become the number 1 office in the west in its first year, I eventually left Bell and moved back to Toronto to continue my career and be with family. As an entrepreneur in Toronto, I helped form a partnership becoming the exclusive marketing company for ACTION International Canada. International Franchise Sales was established to promote ACTION International in Canada and introduce Business Coaches to the ACTION team. Seeing first hand what benefits business owners receive through their work with their ACTION Coaches, I decided to continue his mentoring and sales career by becoming an ACTION Coach.

Currently, I have decided to focus my attention on business development activities by working with a select number of coaches that share the same vision and have proven themselves by making their clients tremendously successful. Together, we bring a powerhouse of skill and success to the table of every client we work with.

Locations

Toronto and the GTA.